

# MOBIS SCHEDULE PRICE LIST

## Management, Organizational and Business Improvement Services



Schedule

Contract # GS-02F-0177W

General Services Administration  
Federal Supply Schedule

**Federal Supply Group: 874**  
**Contract #GS-02F-0177W**

**Contract Period: May 28, 2010 – May 27, 2015**  
**SIN 874-4: Instructor-Led & Web-based**  
**Training Services**

**Contract Administration:**  
**Debra Comando**  
**Contract Administrator**  
**Phone: 800-510-2117, ext. 14**  
**Fax: 718-474-8210**  
**Email: [dcomando@odgroup.com](mailto:dcomando@odgroup.com)**  
**Website: [www.odgroup.com](http://www.odgroup.com)**

On-line access to contract ordering information, terms and conditions, up-to-date pricing and the option to create an electronic delivery order are available through GSA Advantage!<sup>TM</sup>, a menu-driven database system. The internet address for GSA Advantage!<sup>TM</sup> is <http://www.GSAAdvantage.gov>

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [www.GSAAdvantage.gov](http://www.GSAAdvantage.gov)

***Orion Development Group***



The logo for ORION is displayed in a white, serif font against a dark blue background. The background image shows the deck of a sailboat with rigging and masts, set against a bright blue sky with some clouds.

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## Customer Information:

### 1a. Awarded Special Items:

SIN 874-4 Instructor-Led &  
Web-based Training

### 1b. Price: See Schedule Price List

### 1c. Labor Category Descriptions:

See Schedule Price List

### 2. Maximum Order:

\$100,000,000

### 3. Minimum Order: \$100

### 4. Geographic Scope of Contract:

The 48 contiguous states as well as  
Alaska, Hawaii, the Commonwealth  
of Puerto Rico and U.S. Territories

### 5. Points of Production:

Rockaway Park, New York

### 6. Discount from List Prices:

Government net prices

### 7. Quantity Discount:

Additional 3% off after ten (10) sessions  
Within 12 months

### 8. Prompt Payment Terms:

Net 30 Days

### 9. Use of Government:

Government purchase cards are  
accepted above the micro-purchase  
threshold for orders over \$2,500.00

### 10. Foreign Items:

None

### 11a. Time of Delivery:

Specified on Task Order

### 11b. Expedited Delivery:

Contact Contractor

### 11c. Overnight and 2-day delivery:

Contact Contractor

### 11d. Urgent Requirements:

Contact Contractor

### 12. F.O.B. Points:

Destination

### 13a. Ordering Address:

Orion Development Group  
ATTN: Paul King  
177 Beach 116<sup>th</sup> Street, Suite #4  
Rockaway Park, NY 11694  
Fax: 718-474-8210

### 13b. Ordering Procedures:

Destination

### 14. Contractor's Payment Address:

By Check:

Orion Development Group  
ATTN: Paul King  
P.O. Box 940824  
Rockaway Park, NY 11694

By Electronic Funds:

Chase Bank  
Routing (ABA Number):  
#021000021  
Acct #: 824500284565

### 15. Warranty Provision:

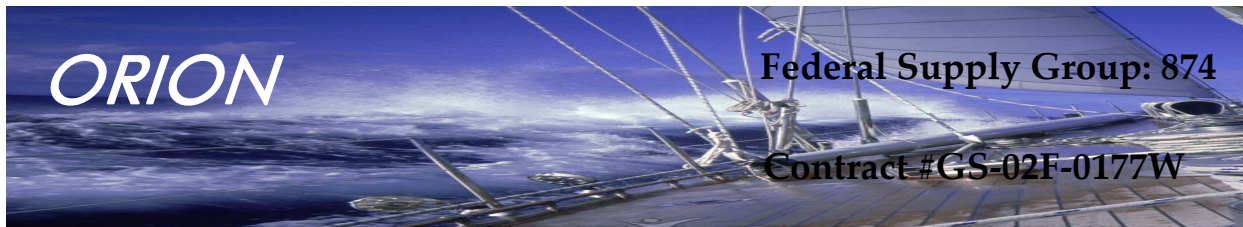
Contractor's Standard commercial  
warranty

### 16. Exporting Packing Charges:

N/A

### 17. Terms & Conditions of Government purchase card acceptance:

Contact Contractor



**18-20. Terms and Conditions:**

N/A

**20a. Terms and Conditions for any other services:**

Placing an order for training services offered under SIN 874-4 constitutes acceptance of Orion Development Group's standard commercial collection policy.

**21-24. Terms and Conditions:**

N/A

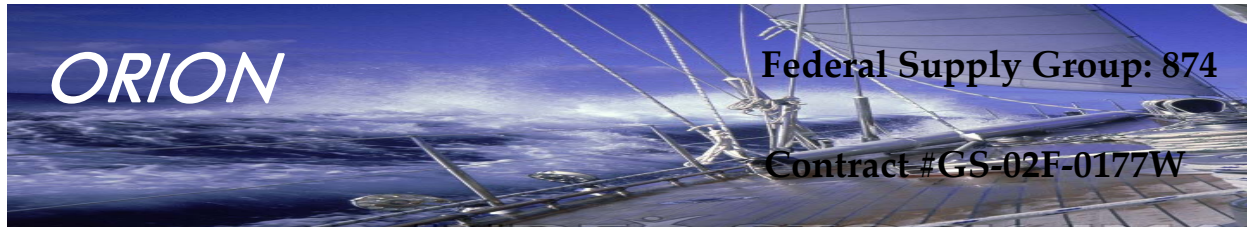
**25. Data Universal Numbering System (DUNS) number:**

60-173-8052

**26. Orion Development Group is registered in the Central Contractor:**

Register database

CAGE Code: 1YRC3



## GSA Schedule Price List

### Instructor-Led & Web-based Training (SIN 874-4) Services:

<b>Course Subject Area</b>	<b>Seminar Length</b>	<i>1-15 participants</i>	<i>16-20 participants</i>	<i>21-25 participants</i>
<b>Process Management</b>	2-day	\$8,955	\$11,500	\$13,625
<b>Project Management</b>	2-day	\$8,955	\$11,500	\$13,625
<b>Process Management</b>	5-day	\$21,000	\$26,600	\$31,600
<b>Project Management</b>	5-day	\$21,000	\$26,600	\$31,600
<b>PMP Prep Course</b>	2-day	\$8,955	\$11,500	\$13,625
<b>Business Analysis</b>	2-day	\$8,955	\$11,500	\$13,625
<b>Business Analysis</b>	5-day	\$21,000	\$26,600	\$31,600
<b>Strategic Management</b>	2-day	\$8,955	\$11,500	\$13,625
<b>Webinars</b>	2 Hours	\$95 per webinar	N/A	N/A
<b>Course Development</b>	As needed	\$375 per hour	N/A	N/A

*Prices exclude reimbursable expenses for travel, including per diem. SIN 874-4 classes are held at client site only. Use of Orion facilities may be requested as an ODC (other Direct Cost). This will be billed at cost.*

Detailed Course offerings per Subject Area are listed on our website [www.ODGroup.com](http://www.ODGroup.com) and are listed on the following pages.

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### ***Process Management Seminars:***

Process Mapping Seminar  
Process Value Analysis Seminar  
Measuring & Improving Processes Seminar  
Process Improvement and Innovation Seminar  
Mapping & Measuring Processes  
Building Customer-Focused Processes  
Process Innovation  
Advanced Process Mapping  
Enterprise Process Manager  
Advanced Process Optimization  
Implementing Process (& Technology) Change  
Facilitating High Performance Teams  
Maximizing Return on Process  
Growth Through Innovation  
Process Improvement in the Public Sector  
Improving Service Processes  
Essentials of Process Management Certificate Series – 5-Day Program

### ***Project Management Seminars:***

Strategic Project Management  
Managing Project Teams  
Controlling Project Risks & Costs  
Project Management for Process Improvement Teams  
Managing Projects with Microsoft® Project  
Project Management for IT and Business Analysts  
PMP Prep Course  
Essentials of Project Management Certificate Series – 5-Day Program

### ***Business Analysis Seminars:***

Building Effective Business Requirements  
Analyzing and Satisfying Requirements  
Software Testing and Quality Assurance  
Enterprise Analysis  
Gathering and Documenting Requirements  
Developing Agile Requirements  
CBAP Prep Course  
Essentials of Business Analysis Certificate Series - 5 Day Program

The logo for ORION, featuring the word in a white, italicized, sans-serif font against a dark blue background.A photograph of a sailboat on the water, with the mast and rigging visible against a blue sky and sea.

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### ***Strategic Management Seminars:***

Developing Your Public Sector Balanced Scorecard  
Using Strategy Maps and the Balanced Scorecard To Improve Performance  
Business Process Management and the Balanced Scorecard  
Strategy Maps  
Mapping and Deploying Strategy in the Public Sector  
Blue Ocean Strategy

### ***Web-Based Training:***

Any of our seminars can be offered as a web-based/webinar option. We also have webinars that last up to two-hours that are pre-recorded, self-paced web-based seminars in Process Management, Project Management and Business Analysis. Orion's Strategic Management webinars are currently being created.

### **Process Management Webinars:**

Essentials of Process Mapping  
Identifying & Prioritizing Customer Needs  
Eliminating Non-Value-Added Activities  
Understanding and Managing Process Costs

### **Project Management Webinars:**

Strategic Project Traceability  
Dynamic Scheduling with Microsoft Project  
Project Metrics

### **Business Analysis Webinars:**

Strategic Requirements Alignment  
Eliciting Requirements  
Essentials of Use Cases  
Verifying and Validating Requirements



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**GSA**

**Schedule**

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