

MOBIS

Instructor-Led Training, Course Development and Web-Based Training Services



Schedule
Contract GS-02F-0177W

FEDERAL SUPPLY SCHEDULE

Federal Supply Group: 874
Contract #GS-02F-0177W

Contract Period:

May 28, 2010 - May 27, 2015
SIN 874-4 Instructor-Led Training,
Course Development and
Web-Based Training Services

Contract Administration:

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ORION
DEVELOPMENT GROUP

[ABOUT ORION]

Orion Development Group is the premier management training and consulting firm in America. We specialize in engineering measurable, scalable process improvements for government agencies. Agencies who have adopted our solutions are seeing dollar-for-dollar, hour-for-hour improvement across key aspects of their enterprise. We are recognized experts in strategic process management. We show clients how to achieve process excellence...and how to leverage that excellence to achieve sustainable strategic success. We are a World-Class professional development organization. Each year we train more managers in business analysis, project and process management techniques than any other firm. Our approach is facilitative. We consult, train and coach so that when we leave, your team is able to maintain and extend its improved efficiency and service quality.

Orion's unique combination of technical expertise, training curriculum, public and private sector experience, and facilitative approach to project execution make us the perfect partner to support your immediate need to contain costs and your long-term goal of enhancing service.

For more information and to view our MOBIS Schedule Price List, click [here](#).

As you are painfully aware, the notion of "doing more with less" has never been more relevant for government agencies. Over the past two decades, Orion Development Group has helped numerous agencies:

- Reduce costs without slashing services levels or cutting staff
- Eliminate complexity and non-value-added activities
- Improve cross-functional cooperation
- Discover innovative ways to increase revenue
- Establish performance measures to assure ongoing effectiveness

Examples of successes our clients have achieved include:

- Increased capacity by 30% at the State of Michigan Office of Retirement Services, while simultaneously reducing service times and improving customer satisfaction.
- Reduced permit processing time for a county in Florida by 54% and reduced the cost of the process by more than \$800,000 per year.
- Reduced costs by a projected \$16,800,268 over three years for a not-for-profit membership organization.
- Eliminated almost 90,000 letters annually for a State agency in Ohio.

Let us bring our proven track record and expertise to you. From mapping your organization's processes to deploying strategy via the balanced scorecard to facilitating mission-critical efficiency projects, Orion will customize a training solution to fit your organization's needs.

SAVE ON TIME AND COST

The fees associated with our on-site seminars are often less per person than public offered seminars. And since we come to you, that cost is eliminated as well as your time away from the office.

FLEXIBLE SCHEDULING

Any and all of our seminars can be conducted at your agency, tailored to your needs, at a time that is right for you. We will work with you to customize our seminars to fit your needs.

Orion Development Group provides training in the following areas:

- Process Management
- Project Management
- Strategic Management
- Business Analysis
- Course Development

PRODUCTS AND SERVICES AVAILABLE THROUGH OUR GSA FEDERAL SUPPLY SCHEDULE 874

INSTRUCTOR-LED TRAINING (SIN 874-4)

Orion Development Group offers a broad array of high quality training seminars, workshops and certificate programs. These educational experiences can build your team's skills and facilitate actual strategic and process improvement projects. Orion's seminars are available for you at your office, at a time that works for your team and can be customized to fit your needs. Orion's curriculum is organized into four interrelated disciplines: Strategy Management, including the Balanced Scorecard; Process Management; Project Management, including information technology topics and Business Analysis.

We teach our clients how to achieve enduring competitive success by integrating strategic management with process management. Central to Orion's success in this mission is our unrivaled process management curriculum and capabilities. Some key seminars we offer are:

- Process Mapping, Modeling and Analysis
- Implementing Process Solutions
- Mapping & Streamlining Public Sector Processes
- Making Processes Profitable
- Developing Your Public Sector Scorecard
- Mapping & Deploying Strategy in the Public Sector
- Strategic Project Management
- Managing Project Teams
- Enterprise Analysis
- Gathering & Documenting Requirements
- Analyzing & Satisfying Requirements

For a complete list of Orion's seminars, please visit our website at www.odgroup.com or call us at 800-510-2117 today!

COURSE DEVELOPMENT

Orion will help you build your teams' skills and knowledge required for your objectives. We will work with you to determine your needs, craft the best possible solutions and provide the training that delivers results.

Our high-quality curriculum development process ensures accurate diagnoses and effective results. This is evident by our partnerships with over 10 Universities across the United States that deliver our current curriculum. Orion will work with you to determine the best path to reach your goals. We have an extensive core curriculum to build from or we can create a new seminar to fit your needs.

Orion's courses are filled with the tools and methodology to build your teams skill level. We provide hands-on experiences with the new tools and techniques using individual and group exercises that are built into the workshop. We have generic examples we can



use or we can select one of your projects to weave through.

Experience and a track record of accomplishment are two of Orion's greatest assets.

Our partnership with you will be built on measurable results. Orion will work with you to build the best solution for your needs.

WEB-BASED TRAINING

Orion Development Group offers a broad array of web-based training programs and products you can take when it's convenient for you. These self-paced educational experiences will build your team's skills. They are based on our seminars that are offered at prominent universities throughout the United States. We can create custom web-based training programs to fit your needs as well.

HEAR WHAT PEOPLE ARE SAYING ABOUT OUR SEMINARS AND INSTRUCTORS:

"Excellent. Bob brings together all of those elements of 'Things gone wrong' and puts order to them."

"One of the best seminars I've ever attended. Speaker had broad knowledge of subject matter and applicability in real business situations."

"I had enough good ideas before lunch on the first day to justify this course."

"The class exercises were very useful in reinforcing concepts. I also liked the system map template."

"I liked the interactive exercises and group discussions."

"The course was very clearly focused."

Orion has built a nationwide network of instructors, advisors and experts who have proven that they can get the job done in the real world and have guided other professionals in successful organization improvement efforts. Business leaders want and need to be guided by the "voice of experience."

ORDERING PROCESS

ORDERS UNDER \$2500

Place order directly with the contractor for the item that best meets your needs.

ORDERS OVER \$2500

To ensure "Best Value" determination is made, as required by FAR 8.405, review GSA's electronic ordering system, GSA Advantage™ at: www.GSAAdvantage.gov or review three schedule price lists.

CONTRACT ADMINISTRATION

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**Call us today to discuss your needs –
and how we can help you meet them
with GSA Federal Supply Schedule
874-MOBIS.**



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CORPORATE

HEADQUARTERS

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For more information
about Orion, our seminars,
consulting services, and
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please visit:

www.odgroup.com

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